

Causes and Challenges of the Danube Region Countries in Attracting and Retaining Talents as One of the Key Competitive Advantages of the Future

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Abstract Today's world resonates with increasing oscillation patterns, which are detectable in different timeframes and phase shifts. These oscillations can be detected in shorter or longer periods. Despite fears that computers would replace humans, there is a growing shortage of competent ICT experts. As technologies like High-Performance Computing (HPC), Artificial Intelligence (AI), and Quantum Technologies (QT) advance rapidly, this shortage worsens, raising entry barriers. This chapter examines the colourful Danube region countries' challenges in attracting and retaining ICT talent. It compares countries' understanding of creativity, entrepreneurship, new emerging technologies, and competitiveness alongside their capacities to attract and retain skilled ICT professionals.

Keywords: • tourism • real estate • tourism development • tourist destination • sustainable development goals

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1 Introduction

The world is getting more interconnected and deeply globalized and thus increasingly multidimensionally interdependent (Kolar et al., 2020). Part of the interdependence is driven also by global trends (Rončević & Modic, 2011; Makarovič et al., 2014) that act as steering forces for local actors to orient themselves. Thus, the world resonates in several different oscillation patterns with their phase shifts. These oscillations can be detected in shorter periods, observed in longer periods ('Citation - The Limits to Growth; a Report for the Club of Rome's Project on the Predicament of Mankind - UW-Madison Libraries', n.d.) and even noted as very long waves (Kondratieff & Snyder, 1984), which are sometimes not very difficult to overlook (Tyulin et al., 2023) because one must search longer and deeper. And for that, we need time, energy and, of course, talented, skilled and motivated people (Golob & Makarovič, 2019; Fric et al., 2020).

Even though it is slightly contradictory, as humans expressed fear that computers would replace them, we face a scarcity of competent ICT experts and talents in general. With rapidly developing technologies, while also introducing new technologies (i.e., High-performance computers - HPC, Artificial Intelligence - AI, Quantum Technologies – QT, with probably most present Quantum Computers – QC, etc., this lack of competent professionals gets presented even more acute and entry barriers ('The Competitive Advantage: Creating and Sustaining Superior Performance - Book - Faculty & Research - Harvard Business School', n.d.), especially for less developed regions are rising again, leading towards additional asymmetry in regional development (Golob & Makarovič, 2021; Džajić Uršič & Jelen, 2022; Pandiloska Jurak, 2024). Some principles of societal steering seem in place for implementation (Rončević & Besednjak Valič, 2022; Golob & Makarovič, 2017; 2019; Kleindienst & Tomšič, 2018; 2022) is crucial, ensuring that the integration of advanced technologies respects and upholds the inherent worth of all individuals.

This chapter aims to highlight some causes and challenges that Danube region countries face in efforts to attract and retain talent, researched in the field of HPC experts (see also Besednjak Valič et al, 2022a; Besednjak Valič et al., 2023). This will be elaborated through a comparison of the situation in the Danube region countries in the fields of, first, understanding creativity (Besednjak Valič et al., 2022a), entrepreneurship (Modic et al., 2022), and new technologies, and secondly Perception of competition/competitiveness in the country. Further, we will compare the Capacities of the countries to attract talented people and at last, also the capacity of the countries to retain competent ICT experts.

Shortage of resources is a fact of today's Business environment (Autor, et al, 2003) and even though one might expect that technology, including robots, would start to replace human work at some point, there are shortages of many millions of skilled professionals expected by 2030 ('The \$8.5 Trillion Talent Shortage', n.d.). This situation impacts also interorganisational stability (Besednjak Valič, et al., 2022).

While there are several skills predicted to be of importance, ICT-related skills seem to be the most valuable (van Laar, Deursen et al., 2020).

This increasing speed of constant change, combined with technological advancement will lead to the increased demand for stronger cooperation between different actors (Besednjak Valič, et al., 2022) inside social fields, as regarded in the Social fields theory (Beckert, 2010b). Considerations in policy implementation are also in place (Makarovič et al., 2014; Makarovič et al., 2014; Fric et al., 2023).

Figure 1: The reciprocal influence of the three social forces in market fields



Source: (Beckert, 2010b, 612).

In the following chapters, we will present the results of the research and analysis of data, gathered through EU Interreg Project InnoHPC (*InnoHPC Project High-Performance Computing for Effective Innovation in the Danube Region Output 3.1. Digital Transformation of Industry Guidelines with High-Performance Computing, n.d.*), where data were gathered in fourteen countries, inside automotive and electrical industries representatives (Kolar, 2020).

There will be different perspectives on addressing the lack of competent personnel presented, collected around three elements of social fields: institutions, networks, and cognitive frames. Additionally, we will discuss various circumstances and challenges, as well as possible ways to improve the situation, especially with a view to the long-term sustainable provision of qualified professionals.

2 3 x 3 possible points of view on talent consideration in the Danube region

The Danube region consists of fourteen countries with very different characteristics, naturally also in economic development (Kolar & Besednjak Valič, 2020). Here we are adopting the approach of dividing Danube region countries into three groups (as in Table 1) regarding the Global Competitiveness Index:

Table 1: Distribution of Danube Region countries regarding GCI¹ ranking

GROUP - A	GCI	_	GROUP - B	GCI	GROUP - C	GCI
Germany	3		Slovakia	41	Serbia	65
Austria	22		Hungary	48	Croatia	68
Czech Republic Slovenia	29 35		Bulgaria	51	Montenegro	71
			Romania	52	Ukraine	83
					Moldova	88
					Bosnia and Herzegovina	91

Source: (Kolar, 2020).

3 Social forces of Institutions

3.1 National Innovation Policy

Table 2: Assessment of a National Innovation Policy

INSTITUTIONS – Table I					
ASSESSMENT OF NATIONAL INNOVATION POLICY					
	STRENGTHS				
Advanced countries	Intermediate countries	Countries lagging behind			
- Suitable vision of innovation	- Existence of national strategies	-Improvement options			
- The fundamental requirement	- Strategy Paper on R&D and	-Recruitment of experts			
is cooperation	Innovation	-HR training			
 Financial resources 		-Implementation of HPC at all			
		levels of study			
		-			
- Access to funding	- Compliance with H20202	-Important EU partnership for			
opportunities for SMEs	- Clarity of strategy objectives	HPC			
- Clusters					

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- Special training	- Support national policies for	-The EU network enables the
 Networking events 	innovation	use of HPC infrastructure for
- Information events	- The vision for innovation is	R&D
- High-quality HR	clearly defined	-Development of agriculture
- The projects support R&D	- Implementing the 2014/20	
- HPC IS A long-term	Smart Specialization	
investment	Innovation Strategy	
- Supportive environment	- IND R&D is perceived as a	
	long-term goal	
	- Access to EU funds	
	- EU operational program	
	- TTO (support environment)	
	- Calls for innovation-oriented	
	cooperation HEI/IND	
	- Active networking of relevant	
	stakeholders	
	- Researchers employed by	
	SMEs	
	- Some innovative SMEs	
	- High quality of certain	
	institutions	
	- WEAKNESSES	
- Advanced countries	- Intermediate countries	-Countries lagging behind
- Deficient national strategy	- Modification of NAC targets	-Slow establishment of the
- Lack of vision on innovation at	for R&D&I	R&D financing process
the national level	- Strategy R&D&I has no short-	-Underfunding I
- There is no long-term/clear	term/long-term goals	-No strategy papers
vision	- No concrete vision for	-The business environment is
- Poorly defined innovation	innovation	not interested in HPC
policy	- No long-term goals	-Public Administration is not
- SMEs do not know the	- There is no innovation policy	interested in HPC
usefulness of HPC results	- Innovation strategies illustrate	-Economic situation
 Funding problems 	the good practices of foreign	-Networking is in the domain of
- High patent application costs.	countries	individuals
- Lack of support from a	- Bureaucratic and slow policy	-Designing own UNI network to
governmental institution	implementation	use HPC
(supportive environment)	- NAC policy focused on	
- Weak IND/ Public	unemployment	
Administration cooperation	- Limited cooperation with HEI	
- Companies themselves	- Limited access to knowledge	
promote innovation	Uy IND	
- Lack of skilled engineers	- Lack of promoting I in HEI	
	- Instability of Innancing	
	- Unstable EU and NAC funding	
	- Lack of funding	
	Low NAC investments in	
	- Low NAC investments in	

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-	- Lack of resources/resources	
	for software support	
-	- Low start-up capital for start-	
	ups and spin-offs	
-	- Not recognizing the	
	effectiveness of HPC	
-	-Slow awareness of decision-	
	makers about R&D returns	
-	- HPC is not recognized as a key	
	IND R&D tool	
-	- HPC is not recognized as the	
	most important/effective IND	
	R&D tool	

Sources: Data ('InnoHPC - Interreg Danube', n.d.); Analysis (Kolar, 2020).

Perception of National Innovation Policy elaboration and effectiveness as one of the necessary conditions, in order to assure the long-term availability of competent (ICT) professionals, varies from one group of Danube region countries to another. While financing is, as one could expect, mentioned in all three groups, in advanced countries they are happy with financing in general, but mention problems with financing patents, while in lagging countries, in the beginning, economic situation and lack of financial resources is mentioned, together with disinterest in new technology (in that case - HPC). In intermediate countries, financing is mentioned as well. On one side, access to EU funds is considered a strength, but on the other side, unstable EU and national funding, low national funding in science and R&D, and, similar to lagging countries, effectiveness (that implies the reason for use & investment) of HPC is not really recognized. In advanced countries, on the other side, a similar problem arises more in the SME segment of the Economy.

Also with the national policy itself, there seems to be room for improvement along all of the Danube regions, but on different levels. While in lagging countries strategic papers are missing, in intermediate countries, modification of the national strategy, together with changing of national targets for R&D and Innovation is being missed. Additionally, in intermediate countries would like to see more defined short-term and long-term goals regarding R&D and Innovations.

Training is, quite surprisingly, mentioned only once, as a strength in advanced countries, while in intermediate countries they see weak cooperation among industry and Public Authorities. In intermediate countries, they also found tendencies of new technology (HPC) implementation in universities.

Therefore, in advanced countries cooperation between Industry, Higher Educational Institutions and Public Authorities exists. In lagging countries all hopes are put into EU

Partnerships for New technologies (HPC) and in intermediate countries they experience a little bit of *both worlds*.

3.2 Attracting talented people

Table 3: Capacity of the country to attract talented people

INSTITUTIONS – Table 2				
CAPACITY OF THE COUNTR	Y TO ATTRACT TALENTED I	PEOPLE (TP)		
	STRENGTHS			
Advanced countries	Intermediate countries	Countries lagging		
- Research groups	- Good quality of life at a low	- Untapped potentials		
 Excellent professors 	cost	-The gradual opening zo the EU		
- Professors use HPC	- Low cost of living	-Geographic location		
- Development of new study	- Lower cost of living	-Expertise in low wages		
programmes	 Quality of living 	-HPC structure		
- Existence of capabilities – HR	- Tax relief	-National TP promotion		
from the whole EU	- Following H2020 directives	_		
- Maintaining high quality of	- EU migration policy			
living	- National projects for recruiting			
-	and supporting TP			
	- Scholarships			
	- Existence of infrastructure and			
	working conditions			
	- Enthusiasm for HEI			
	- Quality UNI			
	- UNI built-in HPC			
	- Recruitment of TP with HPC			
	Competencies			
	- International companies			
	- professional advancement			
	- TP from less developed			
	countries			
	- No need for recruitment			
	- Self-sufficient HR capacity			
	WEAKNESSES			
Advanced countries	Intermediate countries	Countries lagging behind		
- State unattractiveness for TP	- Weak NAC policy/program to	-Inadequate political system		
with HPC competencies	attract	-Lack of strategic direction		
- Low budget HPC /	- Lack of NAC strategies for	-Undeveloped IND		
scholarships	IND R&D	-Lack of jobs		
- Low enrolment in studies	- Passivity of NAC policy	-IND does not invest in R&D		
 Rare links with IND 	- Inadequate EU policies	-Disinterest IND for HPC		
 Few interesting projects 	(promotion of brain drain)	-Own brain drains		
- Too narrowly specialized HPC	- Lack of own researchers	-Bad HEI system		
experts for SMEs	- Own brain drains			

- Few prospective companies	- Poorly developed migration	-Lack of financial support to
- Lack of NAC policies to	policy	HEI
attract TP	- Inconsistency of pay and job	-Lack of finances for
- The passivity of NAC policy	requirements	professionals
- Incompetent NAC policy for	- Low wages for young people	-Inadequate salaries
TP	 Employment problems 	-Post-war consequences
 Low pay due to taxation 	- Poor working / financial	-Transition country
	conditions	-
	 Lack of jobs for high K people 	
	- UNI recruits TP	
	- UNI/companies attract TP on	
	their own initiative	
	- The weak international	
	reputation of knowledge	
	centres	
	- HPC is not included in HEI	
	programs	
	- Small number of knowledge	
	centres	
	- Obsolescence of technologies	-
	 Unstable R&D funding 	
	- The unsustainability of NAC	
	HPC funding	
	- (project financing)	
	 Low quality of life 	
	 Lack of housing 	
	-	
	- Improper use of technological	
	resources	

Sources: Data ('InnoHPC - Interreg Danube', n.d.); Analysis (Kolar, 2020).

It is quite interesting that quality of life is found, among intermediate countries, both as a strength (low cost), as well as a weakness (low quality of life). Further, on the strength side, in advanced countries, there are noted High-quality universities, the use of HPC9s in Higher Educational Institutions, high quality of living, and new study programs. The quality of universities is mentioned also in intermediate countries, besides the active national policy for attracting TP from less developed countries. Presence of International companies are also expressed as a strength in intermediate countries. In countries lagging behind the gradual opening to the EU, as well as disproportions between skills and wages and also encouraging national policies for talented people are being recognized as strengths.

In the weaknesses section, own brain drain is recognized both, in intermediate and lagging countries, while in advanced countries they observed state unattractiveness to talented people was mentioned, as well as rare (interesting) links to industry. Weak national

policies regarding talent were observed both in advanced countries and also in intermediate countries. Unstable funding in intermediate countries and Undeveloped industries and a lack of investment in R&D in lagging countries were also observed. The latter also pointed out the inadequateness of the political system.

3.3 Retaining talented people

INSTITUTIONS – Table 3				
CAPACITY OF THE COUNTRY TO RETAIN TALENTED PEOPLE (TP)				
	STRENGTHS			
Advanced countries	Intermediate countries	Countries lagging behind		
 Intercultural work environment Technology parks 	Quality of lifeHousing policy regulated	 Stable exchange rate GEO position Regulated labour legislation 		
 Improving scholarship Direct transition to IND Interesting R&D (EU) projects High quality of life 	 Lower cost of living Well organized NAC programs for retaining TP NAC plans for retainment of TP NAC policy supports the improvement of HPC services in HEI / IND Foreign languages Advanced equipment Connection of domestic experts with foreign countries Constant channelling of own TP to UNI Consistency of IND needs with HEI programs The HPC community maintains the TP GITDA/NIIDP experts in HPC Private R&D providers Possibility for professional advancement Companies retain TP ICT bub 	 Willingness to investment The expertise at low cost Utility of HPC in HEI The focus of NAC policy is on the return of professionals to the homeland Companies retain their own staff 		
	- Successful operation of the			
	ICT sector			
WEAKNESSES				
Advanced countries	Intermediate countries	Countries lagging behind		

Table 4:Capacity of the country to retain talented people.

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- HPC brain drain	Lack of R and Linfrastructure	The political system
- Closure/disinterestedness of-	Low level of R&D.	- Lack of attraction program
the state	infrastructure	Rigidity of institutions
- Low income/higher wages	Lack of successful R.	- Lack of conservation
abroad	programs	programs
- Language barriers outside the	Lack of R	Uppromising
work environment	Big differences in personal	Unpromising for MP
Passivity of UNI and NAC	income	
- Fassivity of UNI and NAC	Low wages	Descivity of IND
For the second south to shall a second south to shall	The state is incomplete of	A busin during
- Lack of people with technical-	The state is incapable of	· A brain drains
knowledge	retaining IP	
- Artificially restraint of -	NAC's inability retention IP	
individual development -	Inconsistent NAC support for	
- Lack of interesting projects	TP retention	
-	Lack of TP with ICT / HPC	
	skills	
-	HPC is not included in the	
	UNI training program	
-	Exceptions UNI with HPC	
-	Rare chance of retaining talent	
	HPC	
-	HR retention problems	
-	Migration of HPC experts	
-	The high level of brain drains	
-	Low support to	
	entrepreneurship	
-	The ICT sector works for	
	foreign companies	

Sources: Data ('InnoHPC - Interreg Danube', n.d.); Analysis (Kolar, 2020).

In efforts to retain talented people, all three different groups of countries face brain drain and also foreign language barriers. While in advanced countries they worry about retention capacity, in intermediate countries observe orientation to talent retention, while in lagging countries they praise orientation of national policies toward returning talents into the homeland. National policies have, according to the research, quite a lot of space for improvement in all three groups also, while intermediate countries are criticizing unregulated labour relations and legislation. In lagging countries, they point to weaknesses also rigidity of institutions, low wages and unpromising conditions for young researchers, while lagging countries consider labour-related legislation as a strength.

In advanced countries, as a strength, they would also mention Intercultural work environments, Technology parks, Direct transitions from Higher Educational Institutions to industry and interesting research projects also.

4 Social forces of networks

4.1 Networks organization

Table 5:Networks organisation & their influence on the use of HPC in Industrial
R&D

NETWORKS – Table 1				
NETWORKS ORGANISATION & THEIR INFLUENCE ON THE USE OF HPC IN IND R&D				
	STRENGTHS			
Advanced countries - Cross-sectoral IND networks - Cross-sector Business Community IND / HEI - Sectoral IND clusters - Local Business Community Networks - HEI Networks - Open HEI network - HEI International Network - A strong tradition of associations/clusters - HPC networks were created through EU projects	STRENGTHS Intermediate countries - National networks/Association of clusters /HEI network - Cross-sectoral networks in IND - Good acceptance of HPC applications in IND - The necessity of proving HPC IND (effectiveness) - Possibility of renting HPC in IND - Project cooperation HEI / IND - Contributing to the spread of HPC - Exchange of experience - Regional clusters/networks - Regional T&IZ networks with Chambers of commerce and trade - Regional HPC Network	Countries lagging behind -ICT networks -HEI networks - (Sectoral networks) - Cross-sectoral networks - International networks - (East EU networks) - RENAM network - Stronger international networks in IND - CERN - Growth of IND Capability/Productivity		
	WEAKNESSES			
Advanced countries	Intermediate countries	Countries lagging behind		
 Weak cross-border networks Termination of PRACE membership 	-HPC in IND R&D is not a priority for NAC networks	- Lack of operational networks - Non-affiliation of specialists		

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- Virtual networks because of	-Disinterest of IND for HEI R	-No existence of active
EU projects	and applicability of results	networks
- Lack of knowledge about	-IND does not recognize	-Lack of IND networks
HPCs by associations and	interesting technologies	-The prevailing informal
networks	-Inefficient use of new ICT	network of IND
- Conservativeness of IND	services by SMEs	-Competition in the IND and
 Distrust of novelties 	-IND clusters do not know the	NAC networks
- Lack of experience in	usefulness of HPC services in	-The closeness of NAC
networking	IND R&D	networks
 Dysfunctional networks 	-Lack of cross-sector	-Weaker NAC IND networks
 Competition in networks 	cooperation in A IND	
_	-Straw network (obtaining EU	
	funds)	
	-Inactive networks after	
	completed projects	
	-Weak links to EU networks	
	-Competition vs participation in	
	IND clusters	
	-Vague legal network options	
	-Closure of sectoral networks	
	-Weak sectoral networks	
	-Problems of (descriptive)	
	evaluation of network	
	Performance	
	-Cross-sectoral networks	
	operate at information levels	
	-Failure to achieve the potential	
	of innovation networks	

Sources: Data ('InnoHPC - Interreg Danube', n.d.); Analysis (Kolar, 2020).

Networking demand resources, mostly time (human resources with the right attitude and skills, and finances – funds, but first of all, clear understanding of the importance of the quality and functional networks.

Networks are available all around the Danube region, but if in lagging part, they report lack of operational networks, in intermediate countries there are sectoral networks available, usually with strong borders, and, in the advanced countries, there is a presence of larger number of different cross-sectional networks (Uršič and Jelen 2022).

If in lagging countries competition among networks is detected, in advanced countries a tradition of networking is an important part of establishment (Mileva-Boshkoska et al., 2018; Modic & Rončević, 2018; Fric et al., 2023; Golob et al., 2023). As for EU members openness for co-operation in different initiatives, intermediate countries express stronger connection to EU, and also cross-border networks as important initiative for development.

To obtain EU funds, sometimes straw networks are reported, which are usually inactive after project closing and possible initiatives to continue work and further development are missing.

4.2 Cooperation

 Table 6:
 Cooperation between stakeholders active in innovation and technological polic

NETWORKS – Table 2				
COOPERATION BETWEEN	STAKEHOLDERS ACTIVE	E IN INNOVATION AND		
TECHNOLOGICAL POLICY				
	STRENGTHS			
Advanced countries	Intermediate countries	Countries lagging behind		
 Good cooperation 	- Good practices of cooperation	 Good relations 		
 Existence of cooperation 	 Good sectoral cooperation 	 Good cooperation 		
 Close relationships 	- Cooperation of private	- Participation of leading		
- Good RC / IND collaboration	companies	players		
- HEI actors influence NAC	 Good cooperation 	- Legal framework		
policy	 Active cooperation GOV/IND 	 Good cooperation in HEI 		
- Grant scheme for funding	 Regular discussions 	- The agreement public-private		
R&D	- Strong clusters	partnership for the		
 Access to knowledge 	- Clusters are involved in	development of HPC IND		
- Synergistic competences	negotiations with the GOV	- Conferences		
- Established HPC recognition	- IND networks call for a change			
	in policy for REG			
	development and R&D			
	- Actors A and metal clusters			
	deciding on cooperation in the			
	WEAKNESSES			
Advanced countries	Intermediate countries	Countries lagging behind		
- Weak S between companies	 Top-down politics 	- The critical mass of I actors		
(closeness)	- Lack of NAC innovation	- Inappropriate application of		
- Elemental National Policy	support environment	Public-Private-Partnership		
 Lack of communication policy 	 Careless adopting strategies 	law infrastructure		
/HEI	- Adopt strategies without the	- Non-cooperation of public		
- Technology transfer from	consent of HEI experts	institutions and private		
universities to companies	- GOV lack of understanding of	companies		
- Knowledge and skills of	the needs of the IND / HEI	- A small local market		
individuals	- Inadequate R&I strategy (law)	- Weak cooperation among HEI		
- The low level of confidence	- Lack of Public-Private-	and Industry		
- Regulations (IPR, disclosure)	Partnership and readiness for	- There is no transfer of		
- The complexity of cooperation	aPublic-Private-Partnership	knowledge		
	- Public-Private-Partnership is	- Lack of communication		
	considered a scam			

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 Weak involvement of SMEs in I&T policy Weak S for value added. Non-recognition of validity to individuals Weak cross-sectoral ties among HEI and IND Lack of training for the market needs (jobs) 	
- Weak cross-sectoral connections	

Sources: Data ('InnoHPC - Interreg Danube', n.d.); Analysis (Kolar, 2020).

There is no social and business life without cooperation. Also here, there are large differences noticeable among countries of the Danube region. In the northwest, advanced part, the existence of cooperation and close relationships between different sectors and groups are reported. Therefore, Higher Educational Institutions influence national policy, which also promotes, and enables above mentioned close cooperation. In intermediate countries, good practices of cooperation are found also. Especially sectoral cooperation, cooperation of private companies and cooperation between government and industry. Even though the national policy promotes cooperation between Higher Educational Institutions and Industry, there is the perception of opportunistic participation of SMEs.

Also, in lagging countries, there is a perception of good relations and cooperation, especially among Higher Educational Institutions and also some Public Private Partnerships available, but as an obstacle, there are noted: a low critical mass of innovative players, the small size of markets and poor cooperation between Universities and Industry.

4.3 Trust

 Table 7:
 Level of trust among actors, active in Innovation & Technological policy

NETWORKS – Table 3		
LEVEL OF TRUST AMONG A	CTORS, ACTIVE IN I&T POLI	CY
	STRENGTHS	
Advanced countries	Intermediate countries	Countries lagging behind
- Excellent confidence in HEI	-An established supportive	- Growth of trust between
- A lot of Trust	environment builds confidence	institutions
 Developed networking. 	-SME clusters	- Frequent consultation of
- The openness of strangers	-Cooperation in EU projects	R&D stakeholders
- Good experience	-Promoting cross-sectoral	- Readiness for joint R & D
	Cooperation	projects
		- Cooperation is based on trust

	-Building confidence by increasing companies with capital -motivation of students -Large associations-built networks and fostered trust -Agreements on trust -Legislation -S of non-competitive players	- Raising awareness of the rights and protection of intellectual property
	WEAKNESSES	
Advanced countries	Intermediate countries	Countries lagging behind
- Competition to obtain NAC	-Passivity of local actors	- Limited trust (interest)
funds	-Inadequate level of S with EU	- The slowness of development
 Lack of S approaches 	actors	weakens trust.
 Restriction of trust 	-Lack of trust	- Weak relations in the cross-
- Building Trust takes time -	-The importance of trust is not	sectoral S
 Slow build trust 	perceived.	 poor execution
	-Trust is not based on HPC	- Unpromising
	solutions	
	-Lack of INFO on HPC options	
	-Distrust in PPP	
	-The dominance of	
	competitiveness in the sector	
	-Competitiveness	
	-Low trust between HEI/IND	
	-Companies do not trust HEI	
	-HEI does not allow access to	
	infrastructure to private	
	companies	
	-Weak exchange of	
	INFO/knowledge	
	-Inadequate legislation (IPR)	
	-Lack of communication	

Sources: Data ('InnoHPC - Interreg Danube', n.d.); Analysis (Kolar, 2020).

Building trust as one of the most important building blocks for cooperation (Fric et al., 2023) takes time, effort, and, first of all, the right amount of capable and reliable persons with the right attitude.

Building weak ties and later strong ties (Granovetter, 1992) is a long-term project and does not happen instantly, overnight.

As in lagging countries, there is a perception of limited trust, which is additionally powered by the slowness of the process of trust development, in intermediate countries they observe the passivity of local actors, even though the basic supportive environment, which builds confidence is established. In advanced countries, as we might expect, they

report on excellent confidence in Higher Educational Institutions, Openness for strangers, developed networks and good experience with the topic of trust. This can be overdeveloped into competitiveness to obtain EU funds and also to lack of collaborative approaches, as observed in advanced countries group.

In intermediate countries, they report on good cooperation and trust-building among noncompetitive players and also promote cross-sectoral cooperation.

Also in the lagging countries group, there is the perception of growing trust between institutions, as cooperation relies on trust. The level of IPR awareness is also raising in lagging countries, as well as readiness to join R&D projects.

Among weaknesses in trust in intermediate countries, there is competitiveness among actors found and Higher Educational Institutions do not allow access to new technologies infrastructure to industrial actors. Other possibilities for improvement in lagging countries are trust, which can be limited to personal interests only, the unpromising general situation in the country (slow development) and weak cross-sectoral cooperation.

5 Social forces of cognitive frames

5.1 Attitude regarding creativity, entrepreneurship, and new technologies

Table 8:	Culture	and	attitude	of	the	population	concerning	creativity	(U),
	entrepret	neursł	nip (ENT)	and	new	technologies	(NT)		

COGNITIVE FRAMES – Table 1				
CULTURE AND ATTITUDE	OF THE POPULATION CON	CERNING CREATIVITY (U),		
ENTREPRENEURSHIP (ENT)	AND NEW TECHNOLOGIES (NT)		
	STRENGTHS			
Advanced countries	Intermediate countries	Countries lagging behind		
- High level of entrepreneurship	- Youth Aspiration for	-Trends followers		
(ENT)	U/ENT/NT	-NT's popularity in job creation		
- Business orientation	- Young people's openness to	-Good corporate culture in		
- Business orientation	new ideas and trendsetters	"soft" companies		
- Lots of ideas	-Young people focused on	-The desire of young people to		
 successful companies 	entrepreneurship	succeed in IT		
- The key advantage of the	- The lower propensity for risk	-High HR potential		
country is U/ENT/NT	 Young people accept NT 	-Talented young people		
- R&D is the topic of news	- The conservativeness of older	-Creative/talented individuals in		
- Solving problems at low-	generations	ICT		
exploitation of resources	- Improving start-up culture	-Young entrepreneurs		
- The open mindset in IND	- Improving the support	-Entrepreneurship during study		
- The culture/ attitude of the	environment for start-ups	-Entrepreneurial people		
population is not important	- Openness to NT	-Active population		
- Creativity	- Existence of I centres			

- Openness to NT	- Existence of testing Cs for NT	
- Motivation	- Positive general readiness to	
	U/ENT/ NT	
	- Fast Conquest of new trends	
	- Creative entrepreneurs	
	- Developing entrepreneurship	
	- Boldness in the IT sector	
	- Changing the entrepreneurial	
	mindset	
	- Good conditions for U	
	- Curiosity	
	- High level of U, ENT and NT	
	in HEI	
	-Some areas of HEI at the	
	highest level	
	-HEI elite uses international	
	sources/	
	databases/infrastructure daily	
	-Education of HEI students to	
	use HPC - Jobs	
	-High-performance researchers	
	- The penetration of Western	
	companies	
	- Expanding global orientation in	
	development	
	WEAKNESSES	
Advanced countries	Intermediate countries	Countries lagging behind
- Conservativeness	-The weak links between	-Followers/ non trendsetters
- Avoiding G risk	HEI/IND impede the	-Conservatism
- G failure is considered a	development of the R&D & I	-Unwillingness to experiment
shame	ecosystem	and use a creative approach
- Distrust into NT	-Negative attitude towards HEI	-HPC benefits are not obvious to
- Closeness	by the public with low social	the majority of potential
- Closeness	status	investors
- Weak ties between HEI/IND	-IND avoids S with HEI	-Grey economy
- The population is not	 Competitiveness problems 	-Tax evasion
competent for Assessment	-Most low-tech companies	
 Lack of critical mas 	-Conservative population	
- Demotivation	-Conservative attitude of key	
- Low level of innovativeness	players	
	-Fear of the new	
	-The disinterest of the HPC	
	population in IND	
	-Distrust of your capabilities	
	-A small number of SMEs	

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-Low capacity of the R&D in the	
IND	
-Inefficient mechanisms for	
technology transfer	
-Lack of funds for	
entrepreneurial initiatives	
-The culture and attitude of the	
population is not connected to	
U, ENT and NT	

Sources: Data ('InnoHPC - Interreg Danube', n.d.); Analysis (Kolar, 2020).

Although the attitude towards Entrepreneurship is detected in all three groups of countries as a strength, we can see that in advanced countries it appears as already perceived as a high-level player, while in intermediate countries and countries lagging, the younger generation's aspirations go in the directions of Entrepreneurship and also creativity and new technologies, but mainly through Higher Educational Institutions – HEI.

While in a group of intermediate countries, a supportive environment for startups is perceived, in advanced countries group also higher Media coverage of R&D appears. Considering weaknesses, in the advanced group, we can find a high level of Conservativeness, which is reflected also through closeness and distrust towards new technologies – NT and there is also a perception that there are present also weak ties among industry – IND and Higher Educational Institutions - HEI. These weak ties are detected also in the intermediate countries group, with also additional challenges, i.e., problems of competitiveness, a conservative population, Inefficient mechanisms for technology transfer, lack of funds for entrepreneurial initiatives and low capacity of the R&D in the Industry.

Among weaknesses, that appear in the lagging group of countries, there is also conservatism, enriched by the perception that benefits of new technology (in research it was about HPC) are not perceived among investors and there is a considerably high level of disordered economy (grey economy).

It seems interesting that understanding that in a group of Danube region countries lagging behind, observation of being followers/non trendsetters appears in both, strengths and also weaknesses.

5.2 Competition

Table 9: Perception of competition – competitiveness in the country

COGNITIVE FRAMES – Table 2					
PERCEPTION OF COMPETITION – COMPETITIVENESS IN THE COUNTRY					
	STRENGTHS				
Advanced countries	Intermediate countries	Countries lagging behind			
- More important for	- Positive attitude towards	-Solidarity and responsibility in			
competition	competition	the industry among actors			
- Positive attitude towards	- A positive view of	-competition in IT			
competition	competition	-Needless competition for HPC			
- Positive orientation	- Awareness of the benefits of	-Competition is good for			
- competition	competition in the Industry	consumers			
- is a positive value	- A positive attitude HPC to	-HPC reduces service costs			
- The desirability of a healthy	competition	-HPC services are more			
competition	- competition is the driver of the	accessible			
- Competition encourages	HPC development				
development	- competition contributes to				
- Competition brings	innovations and productivity				
Innovativeness and New	- competition motivates for the				
Lecnnologies	development of NI				
- Solidarity of colleagues	- competition encourages				
- Enthusiasm	progress				
	- competition promotes				
	WEAVNESSES	l			
Advanced countries	WEANNESSES	Countries legging habind			
Advanced countries	Duraquaraque interforce with	Unfoir relations weather			
- rioblems with competition	- buleaucracy interferes with healthy competition/also HPC	competition			
- Avoiding competition	Dislovalty government	The History of Disloyal			
- HPC competition in UEI	investment	competition			
caused dispersed	- Slow progress SMEs	- Promoting competition ve			
infrastructure/budget	- High competition between	competitiveness			
- SMEs are not ready to succeed	SMFs	-competition does not favour			
in the global market	- Monopoly is a key part	manufacturers			
- Promoting competition in	- The unequal status of	manuracturers			
Businesses	companies in certain sectors				
- Raising competition	- The deficit science staff				
- Lack of education competition	- A low number of researchers				
Lask of education competition	- The decline of science careers				
	- Departure of science teachers				
	- Competitiveness				
	- competition passes into a				
	rivalry				
	- Competition vs				
	competitiveness				

- Lack of solidarity between	
companies	
- Lack of Cooperation for a total	
score	
- Not recognizing the benefits of	
HPC applications	
- The influence of the socialist	
regime is present	

Sources: Data ('InnoHPC - Interreg Danube', n.d.); Analysis (Kolar, 2020).

Interestingly, in all three groups of the Danube region countries, solidarity has been exposed as a strength, especially solidarity between Industrial and High-Tech sectors.

While competitiveness has been recognized in lagging countries as needless, in advanced countries group a positive attitude towards competitiveness can be observed. Intermediate countries group acted in this section as a kind of cross-section, as it was mentioned, on the side of strengths, that positive attitude towards competition/competitiveness encourages the development of HPC and penetration of HPC in industrial R&D, encourages innovativeness and productivity, and the development of new technologies in general. Further, it has been mentioned in the intermediate group, that competitiveness also influences improvements and progress.

On the side of weaknesses, the lagging group stated the prevalence of unfair competition, but on the other side of development, in advanced countries they missed competitive incentives in Business, Avoidance/impairment of cooperation among competitive companies and scattered HPC Infrastructure in Higher Educational Institutions.

Intermediate countries exposed bureaucratic obstacles as a weakness regarding the perception of competition/competitiveness, as well economic monopolies, lack of scientific personnel (due to brain drain) and overdone competition as a rivalry.

5.3 Learning processes

 Table 10:
 To what extent do the attitudes and culture enable the learning processes (EDU) in the country

COGNITIVE FRAMES – Table 3					
TO WHAT EXTENT DO THE	TO WHAT EXTENT DO THE ATTITUDES AND CULTURE ENABLE THE LEARNING				
PROCESSES (EDU) IN THE C	OUNTRY				
	STRENGTHS				
Advanced countries	Intermediate countries	Countries lagging behind			
- UNI learning process	- Good practices of Innovative	 Willingness to learn 			
- UNI professors	learning (HPC)	 Great HR potential 			
- Willingness to modify HEI	- Specialized courses for HPC	 Students promote HPC 			
programs for the needs of IND					

- A general focus on EDU	- The openness of young people-	Student Performance (Abroad
- Willingness to learn	to learn	/ Competitions)
- Willingness to teach	- The openness of the young	
- Openness S IND	generation to NT	
- Openness to innovative	- More openness to NT	
processes	- (In)formal EDU in IND/HEI	
- SMEs' interest in learning	- Informal EDUs reinforce	
useful NTs	Longlife learning	
- Curiosity	- Informal EDU strengthens	
- Successful sharing of	Longlife learning	
experience	- Independent learning	
	- Increasing R&I	
	internationalization	
	- Effective mechanisms of	
	evolution	
	 conditionality of funding 	
	- Efforts to improve IND	
	WEAKNESSES	
Advanced countries	Intermediate countries	Countries lagging behind
- Necessity of entrance exams	- Conservatism -	 Lack of funding sources
- Postgraduate studies (not	- Conservatism in HEI/IND	Unattractive wages
promoting openness for NT)	- Weak ties among HEI/IND -	• The apathy of young people
- Conservative thinking of HEI	- Obsolete way of teaching	
- Failure is not learning /	- Low level of EDU system	
incorrect knowledge	- Lack of contemporary	
- A different mindset of	technology in HEI	
generations	- Older/leading generations	
- Lack of students in technical	conservative about novelty	
programs	- Conservatism of Public	
- Lack of students at technical	Administration	
universities and secondary	- Brain drains	
schools	- Talented study abroad	
- Fragility	- Departure of the best teachers	
- Risks	- Lack of competent teachers	
- Crossing cultural boundaries	- Migration of teachers	
- The ability to co-operation	- Weak IND	
- Hiding knowledge	- Late R&D&I yield of SMEs.	

Sources: Data ('InnoHPC - Interreg Danube', n.d.); Analysis (Kolar, 2020).

New and new technologies demand not only lifelong but constant and continuous learning, thus learning process establishment and management could be one of the crucial factors in efforts to obtain enough motivated and skilled personnel in the region.

In the lagging part of the Danube region, on this topic, if there is an assessment of a great HR potential and present willingness to learn, the apathy of young people – who are promotors of new technologies - has been mentioned, along with unattractive wages and

lack of funding sources. Moreover, humans can only truly actualise their humanity through the process of education (Kleindienst, 2024).

In intermediate countries, the situation is somehow different. Even though Conservatism and weak ties are detected in Higher Educational Institutions and in Industry, together with obsolete ways of teaching and lack of contemporary technology in Higher Educational Institutions, there are good practices of learning recognized, effective mechanisms of evolution and increasing R&D internationalization. Informal education in intermediate countries promotes and reinforces lifelong learning. As a strong obstacle in this way in intermediate countries, brain drain trends are reported, some conservatism in Industry and Higher Educational Institutions and competitiveness also.

6 Conclusions

As the world becomes smaller each day, especially through advanced digitalization and rapid digital transformation, redefinition of regions and (re)sources management might be in place. Geographical distance is no longer as relevant for the working environment as it used to be in the pre-covid era and many former challenges, earlier present "in the other region" could very fast become "our problem". Not only pollution and energy supply (on the role of EU energy market, see more in (Klopčič et al., 2022) but also and foremost lack of competent and motivated people, so further rethinking of scope might be appropriate.

Demand for general, as well as specialized ICT Education and training, is obvious and general. Nevertheless, public perceptions are important and media reporting on national policies is important. More on the role of media is discussed in (Rončević et al., 2023) and (Uršič & Jurak, 2023).

It would be advisable to consider that National policies would grow into regional and even trans-regional policies to include at least some layers of changing environments.

Even though there are strong tendencies noticeable in some technologies to concentrate skills, knowledge dissemination and IPR in (even geographically) narrow areas, as in the case of Quantum computing (House, 2022), at least in the Danube Region, or in the EU, a reconsideration of priorities might be in place.

In the field of institutions, we have considered these views: National policy and Acquisition & Retention of talented people.

According to the above-mentioned Social Fields Theory by Beckert (Beckert, 2010b), Institutions influence the structure of social networks (Rončević & Modic, 2011), which we addressed by analyzing Network organization and perceptions of both, cooperation between actors and perception of trust. According to this model, Institutions also make

values socially relevant through the influence on cognitive frames, the third element of the Social fields Theory, where we researched perceptions of relations with Creativity, Entrepreneurship and New technologies, Competition and competitiveness, and also, to what extent do the attitude and culture influence/enable learning processes in the country.

As cognitive frames provide legitimation and shape perception of institutions (Rončević & Cepoi, 2021), not only national policies but, more important, the capacity for acquiring and retaining young talented professionals depends on the level of cognitive frames. As cognitive frames, on the other side, shape the perception of network structures (Uršič et al., 2024), this can enable the organisation of networks, as well as the building of trust and level of cooperation in those networks.

All three groups of countries of the Danube region, as we have divided them, have a lot of common challenges, and, perhaps even more common solutions, as social environments become more and more interconnected and non-reliable on geographical distance. Thus developing talented people and therefore assuring a stable level of motivated and competent professionals may be also a question of scope.

European Union, not only any particular region inside the EU, seem to be the right measure at the moment.

Notes:

¹ GCI – Global Competitiveness Index (Schwab, 2019).

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